

*Handwritten notes in red ink:*  
To be implemented  
in the college  
for the purpose of  
improving the  
management of the  
college  
24/1/2013

PROPOSAL OF  
SCHOOL MANAGEMENT SYSTEM  
FOR

M/s COLLEGE OF ENGINEERING & TECHNOLOGY, KAITHAPRAM

SUBMITTED BY

RELENT SOFTWARE TECHNOLOGIES  
MAIN ROAD, PAYYANUR 670307  
PH: 04985 206202, 206222, 9809336888

Submission Date: 05/01/13

Valid upto: 04/02/13

To,

M/S COLLEGE OF ENGINEERING & TECHNOLOGY

Dear Sir,

We are happy to serve you with our product & services.

On discussions, we came to know that you have a requirement of a best Administration & management software to enhance your functions so that it can continue to serve you effectively.

Therefore, RELENT Software Technologies hereby introduces its "School Management System" for your requirement.

This correspondence outlines the complete scope of work you requested, including objectives, procedures, terms & conditions, cost etc.

#### OBJECTIVE

Implement "Relent School Management System" in M/s COLLEGE OF ENGINEERING & TECHNOLOGY. Installation of software, including implementation and setup, training, professional assistance. Success of this project is dependent not only on the software, but also on your personnel's skill, effort, and willingness to work as a team.

#### SCOPE OF THE PROJECT

School Management System, ERP solution is a web based application that lets you easily manage the databases related to your institute. It also gives you a very easy to use interface to manage different information related to your institute such as Fees, Result, Exam, Library, Transportation, Store, News & Events, Mail management, online interface and much more than you expect.

#### TRAINING & TESTING

- a. We will work with you and your staff during installation and implementation to help you gain a detailed understanding of the system.
  - b. One time training regarding the maintenance & usage of the software will be provided to the personnel identified by the client for 2 days.
  - c. Upon completion, system test of the software will be done to assure that it is functioning as intended and producing accurate reports based on your input.
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### PROJECT COORDINATION AND REVIEW

We recommend that project is steered by a Project review committee as suggested below. The members may be modified on mutual consultations.

- a. Principal – M/s COLLEGE OF ENGINEERING & TECHNOLOGY
- b. Managing Director –M/s RELENT SOFTWARE TECHNOLOGIES
- c. Project Coordinator – AN EXECUTIVE OF RELENT SOFTWARE TECHNOLOGIES

### TERMS & CONDITIONS

1. Client should ensure that functional & user representatives will be available for coordination, consultations and clarifications during the system study.
2. Client should identify a person on their side to sign documents that are presented by or of concern to RELENT SOFTWARE TECHNOLOGIES under this project.
3. The system requirements would be frozen after the end of system study phase. Any major customizations involve additional efforts & hence would be taken up on additional costs. This would be taken up based upon the decision of the project coordination & monitoring group.
4. Client needs to approve proposal submitted to them, within the validity period.
5. Based on the acceptance criteria mutually agreed between Relent & its client concerned officials of Client will participate in acceptance testing of the software.
6. Any software product, if required to be purchased for the software would be recommended by RELENT SOFTWARE TECHNOLOGIES to the Client. The license agreements of such software purchased from a third party under the project would be signed between the Client & the concerned third party.
7. RELENT Software Technologies and the Client will review & jointly address any delay or issues that need attention in the execution of work. Every effort will be made to avoid cost overruns.
8. It will be RELENT Software Technologies endeavor to maintain the schedules & RELENT Software Technologies will make all reasonable efforts to meet this objective. Any delays resulting from factors beyond RELENT Software Technologies control & excusable delays would be brought to the notice of the project coordinator & Management committee through status reports and appropriate action will be initiated after discussions.
9. Cost & schedule implications due to changes in scope of work will be addressed through a joint change control process between RELENT Software Technologies & the Client.

10. After the installation of the software, training will be provided to the Clients team. After the completion of the Project a completion certificate has to be signed by Client accepting the completion. All the payments towards RELENT Software Technologies has to be completed within one week of completion of the Project.
11. The Software License is valid up to one year from the date of invoice. Therefore for license renewal, Client has to pay hosting charges on yearly basis. NOTE: THIS COST DOESNOT INCLUDE ANY COST FOR EXTRA SERVICE, WHICH REQUIRES EXTRA EFFORT & THUS WOULD BE TAKEN UP ON ADDITIONAL COSTS ONLY.

SOFTWARE COSTS AND PROFESSIONAL FEES

Software costs and fee are summarized on the attached schedule. We will not incur additional modifications without written prior approval. Our fee does not include modifications to the Software after the official handover to the Client.

We appreciate the opportunity to service your software needs. If you accept this proposal, please sign one copy and return for acknowledgement.

Sincerely,

Dileesh P.V  
Managing Director.

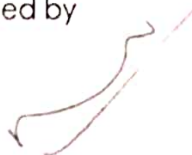


Enclosure: Quotation for School Management System for M/ s COLLEGE OF ENGINEERING & TECHNOLOGY

CLIENTS RESPONSE

This letter covers all areas that have to be communicated & therefore we agree with the Proposal.

Accepted by



Designation

Director

Date

15/02/2013



RELENT SOFTWARE TECHNOLOGIES  
MAIN ROAD PAYYANUR  
KANNUR -670307

## QUOTATION

DATE: 05/01/13

SOFTWARE:

SCHOOL MANAGEMENT SYSTEM

TO: COLLEGE OF ENGINEERING &  
TECHNOLOGY, KAITHAPRAM

SOFTWARE COST:

TOTAL COST  
(including installation & setting up charges)

Rs.75,000/- *1 website*  
*20000/-*

Yearly hosting charges  
Service charge

2500/-  
500/- } *yearly.*

OTHER SERVICE TERMS:

1 YEAR FREE MAINTENANCE SERVICE ON THE SYSTEM

FROM 2<sup>ND</sup> YEAR ONWARDS 1000/- PER VISIT CHARGES & TRAVELLING EXPENCE *(Free)*  
*(deducted, website)* *(service)*

PAYMENT TERMS:

50% ADVANCE & 50% ON INSTALLATION

*25000/- Advance*

AVAILABILITY:

Ready to use.

DELIVERY TERMS:

Immediate on written approval

"We appreciate your trust, and we'll do our best to continue to give you the kind of service you deserve."