

PROPOSAL
OF
OPTICAL SHOP ADMINISTRATION
& MANAGEMENT SOFTWARE
FOR
M/S. SAMSONS LENS & FRAMES
STADIUM COMPLEX, KANNUR

SUBMITTED BY
RELENT SOFTWARE TECHNOLOGIES
MAIN ROAD, PAYYANUR 670307
PH: 04985 206222, +91-9947522420



Submitted On: 30/07/2018

Valid Till: 30/08/2018

OPTICAL SHOP ADMINISTRATION MANAGEMENT SOFTWARE

PROJECT DESCRIPTION

Name & Scope of the project: Scope: To design and develop Customized Administration & Account Management System

DIGI BOOKS PROFILE

DIGI BOOKS provides a wide range of graphic, multimedia and web solutions for corporate sector. We are experts in designing and developing Software, Websites, Multimedia Solutions, and e-Learning Systems. Moreover, we have a proven track record in Internet Marketing/Search Engine Optimization (SEO) service as well.

Main Modules:

- User Management
- Item & Stock Management
- Purchase Management
- Sales Management
- Supplier/Vendor Management
- Customer Management
- Bank Transaction Management
- Finance & Accounting
- M.I.S Reports
- GST

Item & Stock Management

- ❖ Item Group Creation
- ❖ Item Category
- ❖ Item Brand Creation
- ❖ Item Commodity Creation
- ❖ Item Creation
- ❖ Stock & Stock Movement Reports
- ❖ Item Re-Order Level Management

Description Over view

- ❖ Item Group Creation
This module is used to create various groups.
- ❖ Item Creation
This module is used to create stock items.
- ❖ Supplier/ Vendor Creation

This module is used to create vendor.

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This module is used to create customers under the system.

❖ Staff Creation

This module is used to create staffs under the system.

❖ Bank Creation

This module is used to create Banks with account details to record bank transaction.

Sales Management

- ❖ Sales Order Management
- ❖ Performa Invoice
- ❖ Local/ Inter State Sales Management
- ❖ Local/ Inter State Sales Return Management

Purchase Management

- ❖ Purchase Order
- ❖ Local /Inter State Purchase
- ❖ Local/ Inter State Purchase Return

Customer Management

- ❖ Customer Group
- ❖ Customer Area
- ❖ Local/ Inter State/ Export Customer Creation
- ❖ Credit Limit & Duration Management
- ❖ Customer Due List Management
- ❖ Customer Account Management
- ❖ Customer wise Discount Percentage Creation

Supplier/Vendor Management

- ❖ Supplier Group
- ❖ Supplier Area
- ❖ Local / Inter State Supplier / Vendor Creation

Bank Transaction Management

- ❖ Bank Creation
- ❖ Bank Transactions
- ❖ Cheque Issue
- ❖ Cheque Received
- ❖ Cheque Passed
- ❖ Cheque Due

RELENT

Software Technologies

Finance & Accounting

- ❖ Account Creation
- ❖ Ledgers
- ❖ Day Book
- ❖ Cash Book
- ❖ Trial Balance
- ❖ Profit and Loss Account
- ❖ Balance Sheet

Transactions

- ❖ Stock Management
- ❖ Customer
- ❖ Retail Billing
- ❖ Billing & Sales Management
- ❖ Purchase & Inventory Control
- ❖ Sales Return
- ❖ Supplier Receipt and Payment
- ❖ Customer Receipt and Payment
- ❖ Physical Stock Entry
- ❖ Stock Adjustment

Reports

- ❖ Sales Reports
 - Date Wise Sales Reports
 - Monthly Sales Reports
 - Item Wise Sales Reports
 - Item Group Wise Sales Reports
- ❖ Purchase Reports
 - Date Wise Purchase Reports
 - Monthly Purchase Reports
 - Item Wise Purchase Reports
 - Item Group Wise Purchase Reports
- ❖ Stock Report
 - Stock Reports
 - Stock Movement Report
- ❖ Customer Reports
 - Date Wise Customer Reports
 - Monthly Customer Reports

❖ Supplier Reports

- Date Wise Supplier Reports
- Monthly Supplier Reports

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- Date Wise GP Reports
- Customer wise GP Report
- Area Wise GP Report
- Brand Wise GP Report
- Monthly GP Reports
- Item Wise GP Reports
- Item Group Wise GP Report

COST AND SCHEDULE	
Development Cost	Amount
Optical Shop Administration & Management Software	30,000
Discount	20,000
Total	Rs. 10,000/-
Milestones	Amount
Advance	50%
Final Release	50%
*SMS module will be charged extra	

After analysing the requirements in detail, a lump sum price of **TEN Thousand Indian Rupees (INR 10,000 in figures)** has been estimated for successful completion of the work, with a total duration of **3 Business days** starting from the day we receive your confirmation with original copy of Purchase Order and down payment(subject to confirmation).

EXECUTION STRATEGY

Our execution strategy incorporates proven methodologies, extremely qualified personnel, and a highly responsive approach to managing deliverables. Following is a description of our project methods, including how the project will be developed, a proposed timeline of events, and reasons for why we suggest developing the project as described.

The project will be implemented in agile method, which delivers software in phases rather than delivering in single stretch after complete development.

The project goes through the following phases:

- Software analysis and design
- ERP framework submission
- ERP Development
- Implementation

TECHNICAL/PROJECT APPROACH

The project will be developed using PHP framework codeignitor. The back end database will be Microsoft SQL Server 2008. It will also use User Controls, Ajax and Microsoft Report Viewer where and when needed. The system will be completely web based Online software and should be hosted in a Server PC.

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OPERATING ENVIRONMENT

- Windows Server 2003; Windows Server 2008
- Windows Vista; Windows XP SP3 ; Windows 7 & Others

PAYMENT TERMS & CONDITIONS

Milestones	Amount
Upon Installation	100%

- A formal invoice will be issued once the project is completed
- Payment has to be made in favor of "Relent Software Technologies"
- 1 Year Service (Support through Phone & Online using Team viewer and training for employee after Installation)
- A yearly renewal charge applicable after one year 5,000/-

DELIVERY

Provider Deliverables

- Completed Software
- Setup environment for running the Software

Client Deliverables / responsibilities

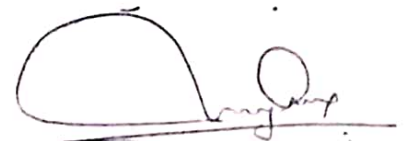
- Images, logo in digital format if required.
- Product / Services information

ASSUMPTIONS AND RISKS

Any significant variation from the requirements will merit reconsideration of time and cost estimated in this proposal.

VALIDITY

This proposal shall remain valid for a period of thirty (30) calendar days following the submission date.



OPTICAL ADMINISTRATION & ACCOUNTING SOFTWARE- ANNUAL SUPPORT AGREEMENT (ASA)

We encourage customers to contact us for assistance and support. Our goal is to provide a high level of customer service, with a four-hour response time to support requests whenever possible.

Digi books Version Software for M/S. SAMSONS LENS & FRAMES, STADIUM COMPLEX, KANNUR, Period of free service- from Installation Date till One Year.

Hours of Phone and Email Support:-Email and phone support are available Monday- Saturday, 9:30 a.m. to 6:00 p.m. excluding holidays. Holidays shall mean all public holidays and local holidays.

The Annual Support Agreement includes the following service offerings: - A formal Support in form of Phone or Online, customer must have Internet to get instant.

Support:

- 1 Year Free Service (Support through Phone & Online using Team viewer)
- Data Backup is client responsibility, improper shutdown, may cause errors in DB.
- Hardware Cost not included in this Contract.
- Fix bugs in any of the modules of software application.
- Update and Customization are not included.
- A yearly renewal charge applicable after one year. Rate 5000--- INR for Digi books.
- Minimum INR 500 will be charged per visit if needed.
- Customization will be hourly charged according to the task after effort estimation

Training: Digi books offers training for all the software at the installation phase. However if client needs we can provide training at any point of time at extra cost, on a schedule determined by Relent Software Technologies.

What is a Support Incident?

- An incident may include multiple contacts, including e-mails, phone communication, and any other transfer of information necessary to reproduce the problem at Digi books Support.
- Any issue that is determined to be caused by a software bug or error in documentation will not be considered an incident.
- Extra service charges will be quoted for virus & other hardware problems. Data warranty, Data backup is client's responsibility.

What items are not covered by a Support Incident?

- Custom coding- Feature Enhancements
- Consulting - New Features
- Training

When is an Incident Resolved?

Once an incident has been identified by Digi books Support Team, it will be considered resolved when any of the following statements are true-


- Information regarding a reasonable solution/workaround has been provided,
- Information that the issue is resolved by upgrading to a newer release of the product in question has been provided.
- Notice that the issue has been identified as a hardware equipment issue
- Digi books determines the incident is an enhancement request

System Requirement -

- 1) 1 PC
- 2) 1 Printer
- 3) 1 Barcode Scanner
- 4) Internet Facility

Note: Client must keep this document for future references.

(I hereby agree above said terms & condition of ASA)

<p>COMPANY: M/S. SAMSONS LENS & FRAMES,</p> <p>PLACE : STADIUM COMPLEX, KANNUR</p>	<p>NAME & SIGN:</p>  <p>DATE :30/07/2018</p>
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