

**PROPOSAL**  
**OF**  
**OPTICAL SHOP ADMINISTRATION**  
**& MANAGEMENT SOFTWARE**  
**FOR**  
**M/S. VISION PLUS EYE CARE -KANNUR**

**SUBMITTED BY**  
**RELENT SOFTWARE TECHNOLOGIES**  
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Submitted On: 06/01/2021

Valid Till: 06/02/2021

## OPTICAL SHOP ADMINISTRATION MANAGEMENT SOFTWARE

### PROJECT DESCRIPTION

Name & Scope of the project: Scope: To design and develop Customized Administration & Account Management System

### DIGI BOOKS PROFILE

DIGI BOOKS provides a wide range of graphic, multimedia and web solutions for corporate sector. We are experts in designing and developing Software, Websites, Multimedia Solutions, and e-Learning Systems. Moreover, we have a proven track record in Internet Marketing/Search Engine Optimization (SEO) service as well.

### Main Modules:

- User Management
- Item & Stock Management
- Purchase Management
- Sales Management
- Supplier/Vendor Management ➤ Customer Management
- Bank Transaction Management
- Finance & Accounting
- M.I.S Reports
- GST



## Item & Stock Management

- ❖ Item Group Creation
- ❖ Item Category
- ❖ Item Brand Creation ❖ Item Commodity Creation
- ❖ Item Creation
- ❖ Stock & Stock Movement Reports
- ❖ Item Re-Order Level Management

## Description Over view

- ❖ Item Group Creation  
This module is used to create various groups.
- ❖ Item Creation  
This module is used to create stock items.
- ❖ Supplier/Vendor Creation  
This module is used to create vendor.
- ❖ Customer Creation  
This module is used to create customers under the system.
- ❖ Staff Creation  
This module is used to create staffs under the system.
- ❖ Bank Creation  
This module is used to create Banks with account details to record bank transaction.

## Sales Management

- ❖ Sales Order Management
- ❖ Performa Invoice
- ❖ Local/ Inter State Sales Management
- ❖ Local/ Inter State Sales Return Management

## Purchase Management

- ❖ Purchase Order
- ❖ Local /Inter State Purchase
- ❖ Local/ Inter State Purchase Return

## Customer Management

- ❖ Customer Group
- ❖ Customer Area
- ❖ Local/ Inter State/ Export Customer Creation
- ❖ Credit Limit & Duration Management
- ❖ Customer Due List Management ❖ Customer Account Management
- ❖ Customer wise Discount Percentage Creation

## Supplier/Vendor Management

- ❖ Supplier Group
- ❖ Supplier Area
- ❖ Local / Inter State Supplier / Vendor Creation

## Bank Transaction Management

- ❖ Bank Creation
- ❖ Bank Transactions
- ❖ Cheque Issue
- ❖ Cheque Received
- ❖ Cheque Passed
- ❖ Cheque Due

## Finance & Accounting

- ❖ Account Creation
- ❖ Ledgers
- ❖ Day Book
- ❖ Cash Book
- ❖ Trial Balance
- ❖ Profit and Loss Account
- ❖ Balance Sheet

## Transactions

- ❖ Stock Management
- ❖ Customer
- ❖ Retail Billing



- ❖ Billing & Sales Management
- ❖ Purchase & Inventory Control
- ❖ Sales Return
- ❖ Supplier Receipt and Payment
- ❖ Customer Receipt and Payment
- ❖ Physical Stock Entry
- ❖ Stock Adjustment

## Reports

### ❖ Sales Reports

- Date Wise Sales Reports
- Monthly Sales Reports
- Item Wise Sales Reports
- Item Group Wise Sales Reports

### ❖ Purchase Reports

- Date Wise Purchase Reports
- Item Wise Purchase Reports
- Item Group Wise Purchase Reports

### Monthly Purchase Reports

### ❖ Stock Report

- Stock Reports
- Stock Movement Report

### ❖ Customer Reports

- Date Wise Customer Reports
- Monthly Customer Reports

### ❖ Supplier Reports

- Date Wise Supplier Reports
- Monthly Supplier Reports

### ❖ Gross Profit Reports

- Date Wise GP Reports
- Customer wise GP Report



- Area Wise GP Report
- Brand Wise GP Report
- Monthly GP Reports
- Item Wise GP Reports
- Item Group Wise GP Report

### COST AND SCHEDULE

Development Cost	Amount
Optical Shop Administration & Management Software	30,000
Discount	20,000
<b>Total</b>	<b>Rs.10,000(per shop)</b>

\*SMS will be charged extra

Note: The actual cost of the software is Rs.30,000/shop whereas the rate has been discounted to Rs.10,000/shop for M/s. VISIONPLUS EYE CARE

### PAYMENT TERMS & CONDITIONS

Milestones	Amount
Full Payment on the date of agreement signing.	Rs.10,000/- per shop
No. of shops	3
Total Amount	Rs.30,000/-

- A formal invoice will be issued once the project is completed
- Payment has to be made in favor of "Relent Software Technologies"
- 1 Year Service ( Support through Phone & Online using Team viewer and training for employee after Installation)
- A yearly server renewal charge Plus AMC cost applicable after one year Rs. 3500/-per shop.

## EXECUTION STRATEGY

Our execution strategy incorporates proven methodologies, extremely qualified personnel, and a highly responsive approach to managing deliverables. Following is a description of our project methods, including how the project will be developed, a proposed timeline of events, and reasons for why we suggest developing the project as described.

The project will be implemented in agile method, which delivers software in phases rather than delivering in single stretch after complete development.

The project goes through the following phases:

- Software analysis and design
- ERP framework submission
- ERP Development
- Implementation

## TECHNICAL/PROJECT APPROACH

The project will be developed using PHP framework codeignitor. The back end database will be Microsoft SQL Server 2008. It will also use User Controls, Ajax and Microsoft Report Viewer where and when needed. The system will be completely web based Online software and should be hosted in a Server PC.

## OPERATING ENVIRONMENT

- Windows Server 2003; Windows Server 2008
- Windows Vista; Windows XP SP3 ; Windows 7 & Others

## SOFTWARE CODE

The software code of the product is the sole property of Relent Software Technologies & will be protected from any access to the client or any other third party acting on behalf of the client. The client has paid



only for the results of the labor; for example, if a client commissions us to build an online quiz app, they pay for and own the working application, but have no rights over the code itself which is of the Company only. The client shall have no rights to copy or resell the software code of the product to any person.

The client or its agent, employee or any other third party acting on behalf of the client may not: [a] sublicense, disclose, publish or transfer the Software to a third party; [b] translate the Software into another computer language or in any way reverse engineer, decompile, or disassemble them.

## DELIVERY

### Provider Deliverables

- Completed Software
- Setup environment for running the Software

### Client Deliverables / responsibilities

- Images, logo in digital format if required.
- Product / Services information

## ASSUMPTIONS AND RISKS

Any significant variation from the requirements will merit reconsideration of time and cost estimated in this proposal.

## VALIDITY

This proposal shall remain valid for a period of thirty (30) calendar days following the submission date.